

FreeUp In-Network Referral Program

# What Is FreeUp's In-Network Referral Program?

Here at FreeUp, we are always looking to find new ways for our freelancers to earn MORE money.

FreeUp now offers a referral program ONLY for FreeUp freelancers.

#### How It Works:

- 1. Chat with your client to see if they have a need for more freelancers in ANY skill-set.
- 2. If yes, get a job request submitted for them using this form here: <u>FreeUp's In-Network Referral</u> <u>Program</u>.
- 3. Once they hire a freelancer and they bill 20+ hours, you will receive \$25 on your next payout!

Keep on reading for more info on how to talk with your client and also the specific details you'll need to submit a job request.

## How To Pitch Your Clients:

You may be wondering how to talk to your clients about hiring a new freelancer for their team. The most important thing is to ask questions to truly understand your client's business needs. Keep reading below and we will show you some ways to discuss hiring a new freelancer with your client.

If you ever have any questions, feel free to reach out to support@freeup.net.

#### **#1) Intro Questions To Ask Your Clients:**

You always want your conversations with the clients to be natural and not of a pushy nature. If they aren't interested in hiring, that's okay!

Here are some ways you can ask your client if they are interested in hiring another freelancer:

- 1. How have you liked working with FreeUp so far? Have you had a positive experience?
- 2. Are there any other areas of the business you've been looking to hire a freelancer for?a. Ex: Graphic Designer; Social Media Management; Bookkeeping/Accounting
- 3. I've noticed we've been overloaded on tasks in certain areas, do you think we could benefit from hiring another freelancer?

### #2) Transition Phrase:

If a client's experience has been positive and they have hiring needs in other areas but simply don't have the time, you can then ask them if they would like for you to get a job request submitted for them.

#### \*\*\*ALWAYS get permission from your client before submitting a new job request\*\*\*

Here are some ways you can transition to the job request details:

1. If you would like, I can get another job request submitted for you with the FreeUp team.

2. Are you interested in hiring another freelancer for that role? I can help get a job request submitted to save you some time.

#### #3) Job Request Details:

You will then want to be sure you have all of the questions answered by your client for the job request form BEFORE you submit the form.

When you are ready to submit a job request for your client, you can do so here:

FreeUp's In-Network Referral Program

### #4) Hiring Follow Up:

We're here to help you get someone hired so YOU make more money. Once the job request has been submitted, we will keep you updated on when your client has been sent over freelancer options.

We can even work with you to help screen freelancers to ensure your client finds the best fit!

Have questions? Reach out to us at Support@Freeup.net.

# **Job Request Details:**

When you are ready to submit a job request for your client, you can do so here:

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Here are all of the questions that will be asked on the form:

- 1. You Name
- 2. Your FreeUp email address associated with your freelancer account
- 3. Client's Name
- 4. Client's Email
- 5. Job Title (Role the client is looking to fill)
- 6. Description of the Project (Provide as many details as possible, including any tools/skills the freelancer must know/have)
- 7. Location Preference
  - A. US/UK/CAN
  - B. International
  - C. No Preference
- 8. Project Scope:
  - A. One Time
  - B. Short Term
  - C. Medium Term
  - D. Long Term
  - E. Unsure
  - 9. Does the Freelancer Need to be Available on Weekends
    - A. Yes
    - B. No
    - C. Unsure
  - 10. Does the Role Require the Freelancer to be on Audio/Video Calls
    - A. Yes
    - B. No
    - C. Unsure
  - 11. Scheduling Preferences
    - A. Flexible (Set by Freelancer)

- B. Consistent Mutually Agreed Upon
- C. During Client Business Hours
- D. Other
- 12. Project Type
  - A. Hourly
  - B. Fixed
- 13. Client's Budget (You can set a minimum and maximum rate to receive bids at different price points. For
- ex. \$15-25/hr)
- 14. If Fixed Price: What is the payment frequency?
  - A. One Time
  - B. Weekly
  - C. Bi-Weekly
  - D. Monthly
  - E. Per Output
- 15. If Per output: Describe the output. (Ex: \$10 per article written)